

Dakota County Technical College

SMGT 2030: Motivation in the Workplace

A. COURSE DESCRIPTION

Credits: 1

Lecture Hours/Week: 1

Lab Hours/Week: *.*

OJT Hours/Week: *.*

Prerequisites: None

Corequisites: None

MnTC Goals: None

The motivated employee learns fast, deals courteously and efficiently with customers, is cooperative with other employees and is committed to helping you achieve the kind of results that you are seeking. Motivation comes from within, however, by following the recommendations of this course, you can unlock, enhance and direct the motivating forces within the employees who report to you.

B. COURSE EFFECTIVE DATES: 01/01/2001 - Present

C. OUTLINE OF MAJOR CONTENT AREAS

D. LEARNING OUTCOMES (General)

1. define motivation
2. discriminate between negative and positive motivators
3. discuss the various motivational theories
4. evaluate your workplace for satisfiers and dissatisfiers
5. explain how and when to praise
6. explain how communication impacts employee motivation
7. explain the relationship between performance and motivation
8. practice various motivational techniques
9. use constructive feedback

E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

None

F. LEARNER OUTCOMES ASSESSMENT

As noted on course syllabus

G. SPECIAL INFORMATION

None noted