

# Dakota County Technical College

## ENTR 1900: Capitalizing a Small Business

### A. COURSE DESCRIPTION

Credits: 2

Lecture Hours/Week: 2

Lab Hours/Week: \*.\*

OJT Hours/Week: \*.\*

Prerequisites: None

Corequisites: None

MnTC Goals: None

This course will provide the student with the information and tools necessary to fund a small business. The student will be exposed to various methods of raising both start-up and operating capital. These methods include bank loans, SBA loans, venture financing, and grant opportunities. The student will practice presenting his or her company in preparation for presenting to bankers and investors.

Prerequisites: ENTR1800 or may take courses concurrently.

**B. COURSE EFFECTIVE DATES:** 08/22/2002 - Present

### C. OUTLINE OF MAJOR CONTENT AREAS

### D. LEARNING OUTCOMES (General)

1. compute the money necessary to start his or her business
2. create a presentation on their company for venture capital group
3. know and use the various terms common to money lending institutions
4. learn to fund a business without going into debt
5. obtain working knowledge of legal aspects of funding a small business
6. practice filling our loan applications
7. practice making a presentation to a bank President
8. present this presentation to class
9. research and determine how the Small Business Administration makes loans
10. understand how to raise money by selling stock in company
11. create a fundraising plan
12. create financial perfections
13. determine money needed to sustain operations
14. learn how to value company
15. practice filling out a federal grant application
16. search internet for federal grant money

### E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

None

### F. LEARNER OUTCOMES ASSESSMENT

As noted on course syllabus

**G. SPECIAL INFORMATION**

None noted