

# Dakota County Technical College

## SMGT 1080: Introduction to Distribution Careers

### A. COURSE DESCRIPTION

Credits: 1

Lecture Hours/Week: 1

Lab Hours/Week: \*.\*

OJT Hours/Week: \*.\*

Prerequisites: None

Corequisites: None

MnTC Goals: None

This course is designed to provide students with an overview of distributorships. Included is an examination of the role of distributors bringing goods to market and adding value through distributor services. Network with industry specific professionals to learn career opportunities in a growing market.  
Prerequisites: None.

**B. COURSE EFFECTIVE DATES:** 01/09/2006 - Present

### C. OUTLINE OF MAJOR CONTENT AREAS

### D. LEARNING OUTCOMES (General)

1. describe the general functions of employees of Industrial Distributors
2. discuss career opportunities and growth potential
3. learn role that Industrial Distribution has in today's economy

### E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

None

### F. LEARNER OUTCOMES ASSESSMENT

As noted on course syllabus

### G. SPECIAL INFORMATION

None noted