

Dakota County Technical College

SMGT 1621: Team Development for Small Business and Non-Profits

A. COURSE DESCRIPTION

Credits: 2

Lecture Hours/Week: 2

Lab Hours/Week: *.*

OJT Hours/Week: *.*

Prerequisites: None

Corequisites: None

MnTC Goals: None

Develop the skills and knowledge to build a successful work team in a small business, non-profit organization or direct selling operation. Learn how to recruit team members, foster engagement, and develop a shared vision. This course is designed to address work teams that are not made up of a manager-employee relationship including but not limited to partners, sales associates, independent contractors, and volunteers.

B. COURSE EFFECTIVE DATES: 11/05/2010 - Present

C. OUTLINE OF MAJOR CONTENT AREAS

D. LEARNING OUTCOMES (General)

1. address conflict resolution in a team setting
2. define team and discuss various team work settings
3. define team leadership skills
4. develop a team management plan
5. discuss critical elements necessary to motivate team membership
6. discuss the ethical and legal issues when working with non-employee team members
7. discuss where and how to recruit team participants
8. discuss why teams are formed and team roles
9. establish a team mission and goal setting strategies
10. explain the importance of team building
11. explain the need for team training and support
12. identify characteristics of a productive team
13. identify the steps in team training and support

E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

None

F. LEARNER OUTCOMES ASSESSMENT

As noted on course syllabus

G. SPECIAL INFORMATION

None noted