

# Dakota County Technical College

## SMGT 1682: Hospitality Procurement and Cost Control

### A. COURSE DESCRIPTION

Credits: 3

Lecture Hours/Week: 3

Lab Hours/Week: \*.\*

OJT Hours/Week: \*.\*

Prerequisites: None

Corequisites: None

MnTC Goals: None

Inventory and purchasing controls are important to the success of any lodging property. These controls are necessary for the property to be able to achieve performance goals, while sustaining well supplied operations. This course presents the fundamentals of these important operational principles.

**B. COURSE EFFECTIVE DATES:** 08/27/2012 - Present

### C. OUTLINE OF MAJOR CONTENT AREAS

### D. LEARNING OUTCOMES (General)

1. Identify key elements of the distribution networks
2. Ability to evaluate products and services offered by the value they provide to the end user.
3. Explore development of distributor relationships and the essential elements of product negotiations.
4. Ability to transform a property's needs into an effective buying program
5. Ability to complete procedures necessary for implementing a variety of inventory controls
6. Be familiar with federal, state, and local laws applicable to purchasing, and elements of purchasing contracts.

### E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

None

### F. LEARNER OUTCOMES ASSESSMENT

As noted on course syllabus

### G. SPECIAL INFORMATION

None noted